

MONTGOMERY JOURNAL.

ConfidentialMontgomery, Ala., June 9- 1900
~~1899~~

Dear Mr. Walker: - I got back home & went to bed for a week with boils. It was Thursday before I saw the Governor.

The Governor will endorse the note for \$1,500 ⁰⁰ & Hood will put up \$3,000 ⁰⁰ of his stock as collateral security. That is quite a better arrangement than I had hoped to make, for all parties concerned. The Governor's endorsement is good for \$1,500 ⁰⁰ at any bank, & you have in addition a majority of the stock of the concern behind that.

Montgomery, Ala.,

189

The question that naturally arose in Hood's mind was - the Gov's endorsement is good at a bank or with any person desiring to loan money. Why borrow from one who makes condition that he shall receive what is a high salary for the Journal to pay? You can, of course, understand his reluctance to put up the pay roll, the highest salary when I went there having been \$10⁰⁰ to the foreman.

I met this by steady adherence to the need the paper had of some man who appreciated the need for work & had both willingness & capacity, & looked to good for himself from growth in the paper.

MONTGOMERY JOURNAL.

Montgomery, Ala.,

189

I am bound to say if Hood had gone to work last Oct. & stuck to it as well as he is doing now, the Journal would probably have no need to borrow money to put on the Associated Press. He does not altogether relish the implied reflection on his ability to get out the paper, or rather the my seeming want of confidence in his ability to do it. But that is neither here nor there. We have simply got to work with some enthusiasm & if he will keep up in line, so much the better. He is really capable & can do

MONTGOMERY JOURNAL.

Montgomery, Ala.,

189

fine work, & I believe he is stirred to the point
of doing it.

I look to you coming here & all hands
falling into line heartily, as the beginning of
great things for the Journal. I expect to get the
Ass. Press on ~~by~~ about August 1st.

I note in your letter you make it a con-
dition that you shall begin work June 15.th I must
ask you to forego that & come July 1st. I say this because
there is really no need before that, & the Journal cannot &
ought not to undergo any needless expense. Coming July 1st

MONTGOMERY JOURNAL.

Montgomery, Ala.,

189

you will have a full month to catch on & all of us a full month to complete & perfect organization system before the real campaign begins. Besides, I have to make a stock book that every thing may be done in order. Please let me hear by return that this is all satisfactory & that you will be here about 28th just to complete the transaction.

Yours very truly,
Chappell Cozy,

Mr. W. R. Walker,
Athens, Ala.